

Ana Maria Mihaescu - CV

PERSONAL DETAILS

First name: Ana Maria

Last name: Mihaescu

Date of Birth & Age: 29.07.1955

Nationality: Romanian

Freedom to travel abroad: Yes

Relocation freedom: Limited

Languages: English - Very Good

French - Very Good

Spanish - Reading only

EDUCATION

High-School: 1975 - High School Mihai Viteazul Ploiesti

University: 1980 – Academy of Economic Studies, Faculty of International Economic Relations

2017 - INSEAD - International Directors Program with certificate

1. PROFESSIONAL DEVELOPMENT

SUMMARY OF BUSINESS EXPERIENCE:

2016 - present - Retiree and non executive director: Raiffeisen Bank Romania - a major bank in Romania

- Medlife - largest provider of private health services in Romania, Black Sea Oil and Gas - offshore gas exploration company, nominated by EBRD
- ICME – Cable Producing Company
- Chair of the board of Friends of the National Art Museum of Romania, one of oldest art NGO in Romania, voluntary work.

2007 – 2016 International Finance Corporation – Regional Manager covering 11 European countries.

1997 - 2007 International Finance Corporation, Program Manager and Chief of Mission for Romania and Moldova

1996 – 1997 Eximbank – Interim President

1994 – 1996 Eximbank – Vice - President

1993 – 1994 World Bank Resident Mission – Bucharest – Project Officer

1991 – 1992 Eximbank – General Director

1990 – 1991 Romanian Bank for Development – Senior Banker, Deputy Director

1980 – 1990 Administration of State Insurances – Junior Underwriter – Senior Underwriter

CAREER DETAILS:

1997 - 2016 International Finance Corporation, Bucharest Office, Romania

First country manager , promoted Regional Manager for EU New Member States and Republic of Moldova

International Finance Corporation is part of the World Bank Group, financing private sector.

Responsibilities:

- Representative of IFC in Romania, in charge with promotion and supervision of IFC's investments in the region, monitoring a portfolio of over USD 1 billion and being responsible for the business development. Her role was enlarged first to Moldova and starting with 2007 regionally, supervising a portfolio of over USD 2 billion. Representing IFC in boards of investee companies, banks, leasing companies, private equity funds.
- Representing IFC, in execution of legal documents and as shareholder in General Shareholders Meetings.

1996 – 1997 Banca de Export Import a Romaniei (Eximbank of Romania), Bucharest Romania

Interim President

The Eximbank of Romania was established in 1991, as the export promoting entity of the Romanian Government.

Responsibilities:

- Number of people reporting: 200
- Eximbank was established as a bank and export credit insurance joint stock company. For political risk and sovereign guarantees, Eximbank was acting as the agent of the Romanian Government
- Main responsibility to support Romanian exporters in their activities, in order to compete on equal grounds on international markets.
- Main responsibility to ensure the profitability of the joint stock company.
- Main responsibility to develop and implement a comprehensive set of instruments for export development.

1995 - 1996 Eximbank of Romania Bucharest, Romania, Executive Vice-President

Responsibilities:

- In charge with export credit insurance;
- In charge with political risk insurance and reinsurance;
- In charge with establishing and developing the refinancing function of the bank;
- Member of Interministerial Committee for Credits and Guarantees

1993 –1994 World Bank Resident Mission of Romania Bucharest,

Project Officer

Responsibilities:

- Liaison with Romanian Government representatives for structural adjustment loans;
- In charge with supervision and implementation of \$100 million credit line with Banca Agricola and Development Bank

Bank Achievements:

- Procedures for disbursement of credit line in place in time;

1991– 1992 Eximbank of Romania, Bucharest,

Director

Responsibilities:

- 40 persons directly reporting.
- To draft the procedures of underwriting export credit risks;

- To draft the procedures of underwriting political risk on behalf of Romanian Government.

1990 – 1991 - Romanian Bank for Development Bucharest, Romania

Senior Investment Officer

In two months promoted as a **Deputy Director**

In HQ 6 persons reporting directly, and over 60 within the national network.

Responsibilities:

- To draft the procedures for issuing guarantees in hard currency.
- To establish the corresponding banking network.

1980 – 1990 Administratia Asigurarilor de Stat – ADAS (Administration of State Insurances), Bucharest, Romania

Junior Underwriter, Underwriter and Senior Underwriter

Responsibilities:

- To ensure, reinsure and collect claims for all credit insurances with ADAS
- To reinsure risks received from the French insurance market.

OTHER ACTIVITIES:

2008 - 2012 - Chair of Save the Children Romania, coordinating the activity of the board of the largest nationwide Romanian NGO and representing the Romanian entity in Save the Children International, an alliance of 29 national entities.

2010 – 2012 - Member of the Nomination Committee, in charge to establish the criteria based on which independent members are elected. It was a tied calendar, but in 2012, the independent members for Save the Children International were successfully

2016 - present - Chair of the Friends of the National Art Museum of Romania, the oldest cultural NGO in Romania

2018 – present – Member of the Honorary Jury of the Romanian Banking Association